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## SYSTEM COMPONENT PRICING UPDATE

Dear Customer:

Reliable was recently informed of price increases from the following vendor:

<u>Manufacturer</u>	<u>Products</u>	<u>Average % Increase</u>	<u>Effective Date</u>
Spears	Blue 75	5% - 6%	01-07-2019
Gast	Air Compressors	4% - 5%	01-07-2019

Because of the increase announced above, Reliable will be increasing list prices to all our customers on January 7, 2019. As always, we regret the fact that we must raise our prices, but we do so only as a result of the increases that we receive from our manufacturing partners. Our goal at Reliable has been and continues to be to provide our customers with a quality product at a competitive price.

Please take the time to review your requirements for the products listed above and place an order with us prior to for shipment no later than January 4th, 2019. We will not be able to hold pricing or ship product at the old price after January 7th, 2019. In addition, we will be updating our System Component price sheets to better serve our customers.

In addition please pay close attention to the pricing on steel pipe as it continues to take increases as uncertainty in the tariffs and price of import steel stays in question.

Reliable continues to strive to be your ONE SOURCE for all your fire protection product needs and we will continue to provide you with the best quality, service, and price in the industry. Call us and let us get everything you need to the jobsite when you need it.

--All of us at Reliable want to thank you for your business and continued support of Reliable's System Component product line.

Sincerely,



Rex Schwendiman  
Vice President, System Components



**Reliable Automatic Sprinkler Co., Inc.**  
*Manufacturer and Global Distributor of Fire Protection Products*