



---

## SYSTEM COMPONENT PRICING UPDATE

Dear Customer:

Reliable was recently informed of price increases from the following vendors:

<u>Manufacturer</u>	<u>Products</u>	<u>Average % Increase</u>	<u>Effective Date</u>
Aegis	Welded Outlets	3% to 4%	3-4-2019
Potter Electric	Sprinkler Monitoring Devices	5% to 6%	3-4-2019

Because of this, Reliable will be adjusting these list prices for all our customers on March 4, 2019. As always, we regret the fact that we must raise our prices, but we do so only as a result of the increases that we receive from our manufacturing partners.

Please take the time to review your requirements for the products listed above and place an order with us prior to February 25<sup>th</sup>, 2019 for shipment no later than March 1<sup>st</sup>, 2019. We will not be able to hold pricing or ship product at the old price after March 1<sup>st</sup>, 2019.

Our amended pricing will be posted on the Reliable website at [www.reliablesprinkler.com](http://www.reliablesprinkler.com). Please download it from our site.

Please give us the opportunity to be your One Source for all your fire protection product requirements. Our goal is to provide the highest quality products at a competitive price and with the service you know you can count on.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Component product line.

Sincerely,

Rex Schwendiman  
Vice President, System Components



**Reliable Automatic Sprinkler Co., Inc.**  
*Manufacturer and Global Distributor of Fire Protection Products*