



SYSTEM COMPONENT PRICING UPDATE

Dear Customer:

Reliable was recently informed of price increases from the following vendors:

<u>Manufacturer</u>	<u>Products</u>	<u>Average % Increase</u>	<u>Effective Date</u>
C-Aire	Air Compressors	4% to 5%	03-18-2019
Prime Source	All Thread Rod	3% to 7%	03-18-2019

Because of this, Reliable will be adjusting these list prices for all our customers on March 18, 2019. As always, we regret the fact that we must raise our prices, but we do so only as a result of the increases that we receive from our manufacturing partners. Our goal at Reliable has been and continues to be to provide our customers with quality products at competitive prices.

Please take the time to review your requirements for the products listed above and place an order with us prior to March 11, 2019 for shipment no later than March 15, 2019. We will not be able to hold pricing or ship product at the old price after March 15, 2019.

Our amended pricing will be posted on the Reliable website at www.reliablesprinkler.com. Please download it from our site.

All of us at Reliable want to thank you for your business and continued support of Reliable's System Component product line.

Sincerely,

Rex Schwendiman

Vice President, System Components



Reliable Automatic Sprinkler Co., Inc.

Manufacturer and Global Distributor of Fire Protection Products